

| SHOP INFORMATION | |
|--|---|
| Location: | (Nametags are not required) Gender: Male Hair Length: |
| Time Range: Weather: | Hair Color: Glasses: Yes No |
| SCORE ANALYSIS SCORE POSSIBLE PERCENT Uniforms: 10 pts Customer Service: 30 pts | TAGE 100% 80% 60% |
| Image: 17 pts Public Restrooms: 18 pts Retail Execution: 10 pts Total: 85 pts | Juliforms 2. 2. 4. 4. 4. 4. 5. Retail 6. Total |
| | 1. Uniforms 2. Customer Service 3. Image 4. Restrooms 5. Retail |
| LINIFORMS | YES NO N/A POSSIBLE SCORE |
| CSR(s) not in proper uniform outside the store | or tan pants/shorts. Jeans are not e/color variations.) Not wearing blue, black, or tan pants/shorts Not wearing blue, black, or tan pants/shorts |

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| CUST | TOMER SERVICE | | | YES | NO F | POSSIBLE | SCORE |
|------------------------------|--|---|-----------------------|----------------|---------------|-------------|-------|
| Nun | mber of CSRs present: | Number of registers open: | Number of c | ustomers in I | line: | | |
| 2. Did | the CSR greet you verbally, engage | e you in a friendly manner and make | eye contact? | | | 10 pts | |
| | eeting MUST be verbal & polite, such as nods/hand gestures do not count.) | s "Good morning!" Non-polite statemer | nts such as "Next" | | | | |
| | CSR did not verbally greet | CSR was not friendly | | | | | |
| | CSR did not make eye contact | | | | | | |
| 3. Did | the CSR offer a sincere and friendly | closing remark? | | | | 10 pts | |
| | osing remark MUST be verbal & polite, s n-polite statements such as "There you | | | | | | |
| | the CSR give you their undivided at | | , | | | 5 pts | |
| 5. Did | the CSR offer prompt service? | | | | | 5 pts | |
| 6. Hov | w long did you wait in line? (Informat | ion only) Time in line: Min | _Sec. | | | | |
| Cus | stomer Service Comments: | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | Custo | mer Service | Total Points: | 30 pts | |
| | 0-6 = N | et Detractor, 7-8 = Neutral, and 9-10 = N | let Promoter (informa | ational purpos | ses) | | |
| | | | 0 1 2 3 4 | 5 6 7 | 8 9 10 | | |
| | It welcomed during my shopping exp | perience. | | | | | |
| Plea | ase explain your answer: | | | | | | |
| | | | | | | | |
| | | | | | | | |
| IMAG | ìE | | | YES | NO F | POSSIBLE | SCORE |
| Exteri | ior Assessment: | | | | | | |
| 8. We | re all letters, numbers and product l | abels posted on the ID/price sign? | | | | 3 pts | |
| (The | e sign should not have missing numbe | rs or product labels.) | | | | | |
| | re pumps, pump handles and island | • , | | | | 2 pts | |
| | eas such as the gas dispenser top, fron hin the past 24 hours. Mark down for gr | | | | | | |
| | Pumps/pump handles dirty | | | | | | |
| | Pumps/pump handles damaged | | | | | | |
| | Excessive dirt/debris present on isla | and a | | | | | |
| | | | | | | | |
| | (6 or more pieces of trash/debris on is | land) | | | | | |
| | Peeling paint or excessive damage | land) to island curbs | | | | | |
| | • | land) to island curbs | | | | 2 pts | |
| 10. We | Peeling paint or excessive damage re current Sunoco credit card applicate island supplies available and tras | to island curbs ations present at the pump? h receptacles not overflowing? | adoug It is OV to the | | | 2 pts 2 pts | |
| 10. We 11. We (The | Peeling paint or excessive damage re current Sunoco credit card applic | to island curbs ations present at the pump? h receptacles not overflowing? such that it would not scratch your wir | t not be overflowing. | | | _ | |
| 10. We 11. We (The | Peeling paint or excessive damage are current Sunoco credit card applicate island supplies available and trasses squeegee must be in good condition, appear a little discolored, but fluid must | to island curbs ations present at the pump? h receptacles not overflowing? such that it would not scratch your wir | t not be overflowing. | | | _ | |
| 10. We 11. We (The to a This | Peeling paint or excessive damage or current Sunoco credit card applicate island supplies available and trasses squeegee must be in good condition, appear a little discolored, but fluid must sevaluation refers to the small trash care. | to island curbs ations present at the pump? th receptacles not overflowing? such that it would not scratch your wing NOT be frozen. Trash receptacles must found throughout the exterior, NOT | t not be overflowing. | | | _ | |

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| IIV | AGE (cont'd) | | | | | YES | NO | N/A | POSSIBLE | SCORE |
|-----|---|------------------------|-------------------------|------------------|----------------|-------------------|-------|--------|-----------|-------|
| Ex | terior Assessment: | | | | | | | | | |
| 12. | Were the building exterior, lot, and trash, old tires and graffiti? (These areas should appear well main not adjacent lots or the street.) Building damaged/dirty | | | | | | | | 2 pts | |
| | Lot damaged/dirty or excessiv | e trash present | | | | | | | | |
| | (6 or more pieces of trash/debris | on lot) | | | | | | | | |
| | Landscaping poorly maintaine (6 or more pieces of trash/debris | • | present | | | | | | | |
| | Old tires present on lot | | Graffiti present | | | | | | | |
| 13. | Was the dumpster area well main (The dumpster should not be overflo | • | er view) | | | | | | 2 pts | |
| Int | erior Assessment: | | | | | | | | | |
| 14. | Was the sales area floor clean wit (The floor should be free of litter and current or recent rain/snow.) Floor not clean Product not well-stocked (4+ c | old dirt. Do NOT ma | ark off for water or si | now tracked in o | | | | | 2 pts | |
| | Excessive dust on shelving/pr | | | | | _ | | | | |
| 15. | Were doors and windows free of a (Do not mark off for 1 or 2 fingerprint | ts. Mark off if doors/ | windows have the ap | pearance of not | _ | d in awhii | le.) | | 2 pts | |
| | Excessive signage/decals pre | sent | Excessive smudge | s/old tape pre | sent | | | | | |
| | Image Comments: | | | | | Image | Total | Dointe | s: 17 pts | |
| | 0 | 6 - Not Dotractor 7 | 9 - Noutral and 0.10 | - Not Promoto | r (information | _ | | Folite | 17 μισ | |
| | U | o = Net Detractor, 7 | -8 = Neutral, and 9-10 | 0 1 2 | 3 4 5 | ai pui pos 6 7 | 8 9 | 9 10 | | |
| 16. | The location image was well kept Please explain your answer: | and inviting. | | | | | | | | |
| | 0 | -6 = Net Detractor, 7 | -8 = Neutral, and 9-10 | | • | al purpos | - | | | |
| 17. | I would shop at this site again. Please explain your answer: | | | 0 1 2 | 3 4 5 | 6 7 | 8 9 | 9 10 | | |
| | | | | | | | | | | |

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| F | QUIPMENT | YES | NO | N/A | | | |
|-----|--|---------|---------|--------|-----------|---------|---|
| | Were all pumps operational? (Informational purposes) | | | | | | |
| | Was the CRIND (Card Reader in Dispenser) operational? (Informational purposes) | | | | | | |
| 13. | (As long as you are able to scan your card and pump fuel, answer "yes".) | | | | | | |
| 20. | If applicable, were you able to obtain a receipt from your pump? (Only answered if the Auditor was able to make their purchase at the pump) (Informational purposes) | | | | | | |
| | Equipment Comments: | | | | | | |
| | | | | | | | |
| | | | | | | | |
| PI | JBLIC RESTROOMS | YES | NO | N/A | POSSIBL | E SCORE | |
| | Which restroom was observed: | | | | | | |
| | | ublic R | estroo | ms | | | |
| 21. | Were restroom floors, lights, doors, walls, and trash receptacles clean and in good condition? Restroom elements dirty | | | | 5 pts | |] |
| | Floors Lights Doors Walls Trash Receptacle | | | | | | |
| | Restroom elements in poor condition | | | | | | |
| | Floors Doors Walls Trash Receptacle | | | | | | |
| 22. | Were restroom fixtures clean, present and operational? | | | | 5 pts | | 7 |
| | Fixture(s) dirty | | | | | | _ |
| | ☐ Sink/Faucet ☐ Mirror ☐ Toilet ☐ Urinal (If present) | | | | | | |
| | Fixture(s) not present or not operational | | | | | | |
| | Sink/Faucet Mirror Toilet | | | | | | |
| 23. | Were restroom supplies well stocked? | | | | 4 pts | | |
| | Soap Toilet Paper Towels/Dryer | | | | | | |
| 24. | Was the restroom odor free? | | | | 4 pts | | |
| | (Do NOT mark off for cigarette smoke, odors due to recent customer "use" or odors from cleaning chemicals. Mark off for a moldy or old, dirty smell.) | | | | | | |
| | Restroom Comments: | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | Re: | stroom | ı Total | Points | s: 18 pts | | ٦ |
| | 0-6 = Net Detractor, 7-8 = Neutral, and 9-10 = Net Promoter (informational | | | | | | ۷ |
| | 0 1 2 3 4 5 | 6 7 | 8 | 9 10 | | | |
| 25. | I would stop again at this location to use the public restroom. | | | | | | |
| | Please explain your answer: | | | | | | |
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| RETAIL EXECUTION | YES | NO | N/A | POSSIBL | E SCORE |
|--|---------|-------|--------|-----------|---------|
| 26. Was the current Brand campaign in place and in good condition? | | | | 10 pts | |
| Retail Execution Comments: | | | | | |
| | | | | | |
| | | | | | |
| Retail Ex | ecution | Total | Points | s: 10 pts | |
| OVERALL STATION IMPRESSION | | | | | |
| 0-6 = Net Detractor, 7-8 = Neutral, and 9-10 = Net Promoter (informations | | - | 0 10 | | |
| 27. Based solely on today's visit, excluding the location's proximity to your home, how likely would you be to recommend this Sunoco location to friends and family? | 6 7 | 8 | 9 10 | | |
| Please explain your answer: | | | | | |
| | | | | | |
| | | | | | |
| OVERALL EVALUATION COMMENTS | | | | | |
| #Name? | | | | | |
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